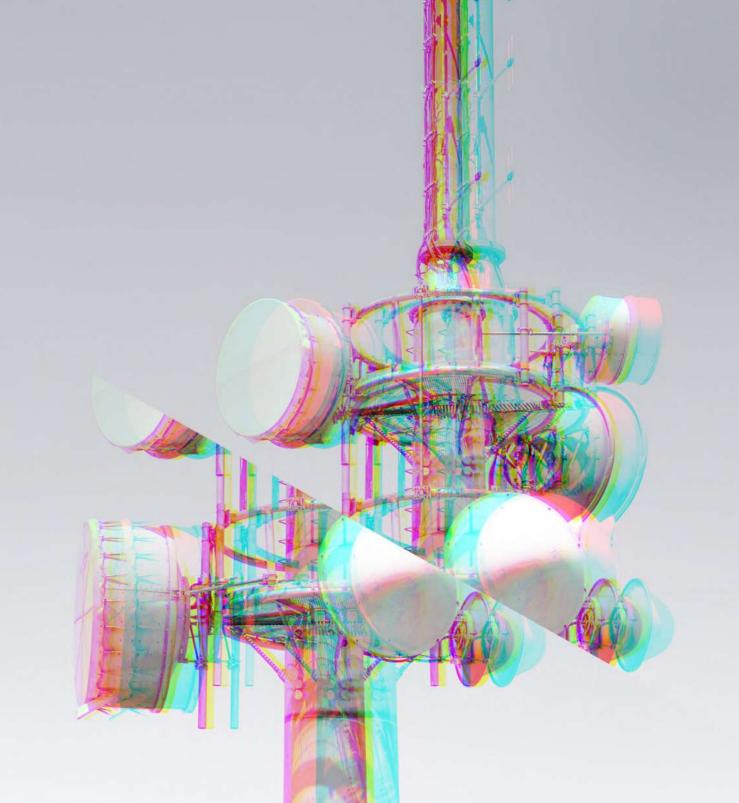


SONICA PRODUCTS







INDEX

02. Products

03. Costs

04. Overview

05. Audience

06 . Clients / Brands

07 . Why Sonica?

OUTSIDE

No ads, no cuts.

A personalised, creative, non-invasive and engaging promotion for the listener.

Each campaign is tailored to customer needs.

THINK

THE





PRODUCTS

The client/brand is

presented in an organic way,

through specific formats

designed to integrate

client's communication

into Sonica's musical

programming

SONICA PRODUCTS

RADIO AUDIO/ VIDEO STREAMING

- 1. Radio Programs
- 2. Sonica Broadcast
 - A) Live Broadcast
 - B) Radio Magazine
 - C) Magazine + Broadcast
- 3. Video Streaming
- 4. Jingles & Shout Outs
- 5. Podcast Delivery
- 6. Sponsorship of Music Slot or Radio Slot

MUSIC PRODUCTS

- 7. Ibiza Sonica Showcase
- 8. Sonica Studios Events
- 9. Sonica Plus
- 10. Music Channels

DIGITAL PRODUCTS

- 11. Banners
- 12. News Online Magazine

PROMOTIONAL PACK

13. Special Event Promo Pack



RADIO PROGRAMS

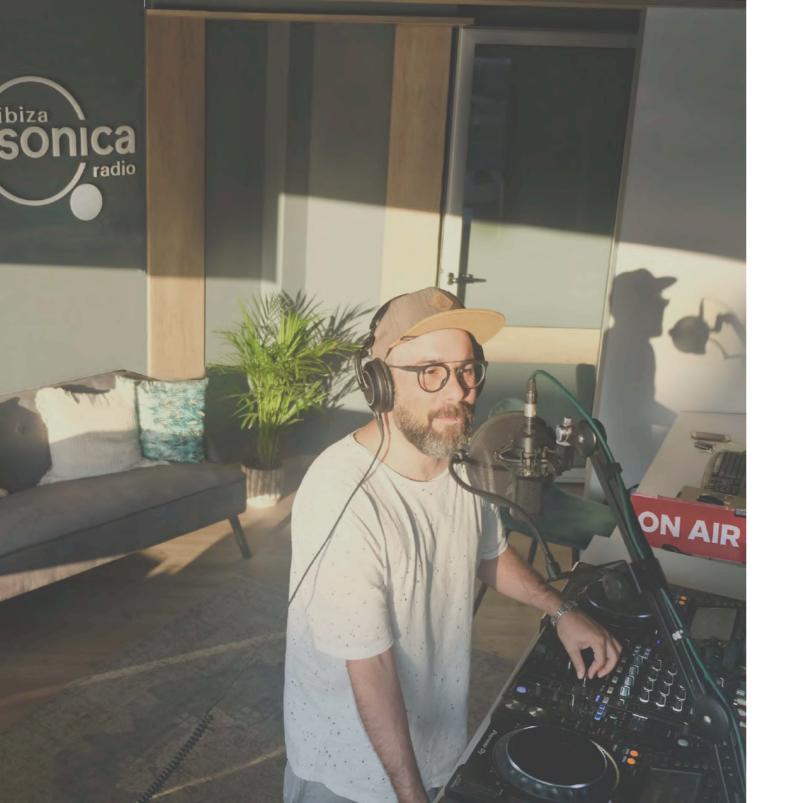
Aimed at spaces, events, artist and brands

Personalised radio music program according to the needs and preferences of the client along with which the brand or product is presented in a subtle way, offering sufficient information of interest to the listener, without advertising cuts or advertisements.

The presenter and the DJs can be provided by Ibiza Sonica or by the client.

The program, lasting 1 hour, can be recorded or broadcast live from Sonica's studios.

We also have the "Magazine Radio" format. This option also happens in the studios but is more relaxed and spontaneous.



PROMOTION CAMPAIGN RADIO SHOW

BEFORE THE PROGRAM

Social media networks' post announcing the radio program using official client-approved graphics /photos/videos

4 radio mentions per week

Launch of radio show: News Sonica Magazine



AFTER PROGRAM

Upload the mix as a Podcast to Sonica's website and MixCloud



DURING THE RADIO SHOW

Publications from the commencement and throughout the duration of the program on social media networks

Possibility of video streaming by Facebook Live + Sonica Website + YouTube



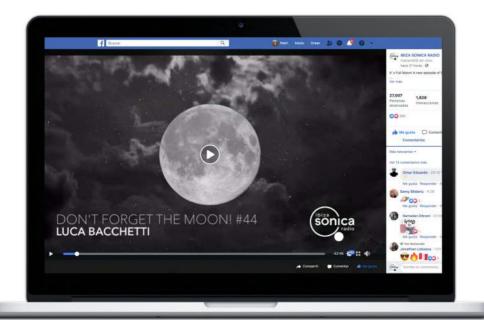


EXTRA OPTIONS

Support the promotion with online advertising:

Banners / Online Magazine

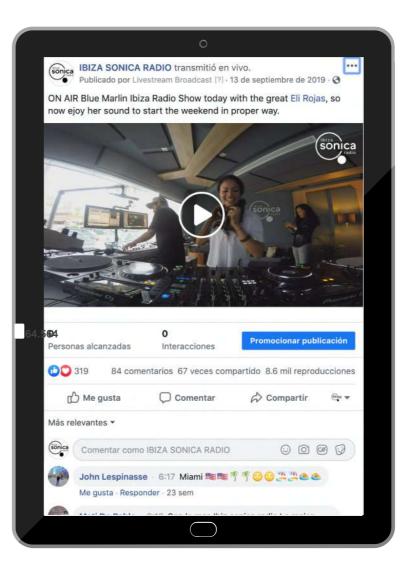
LUCA BACCHETTI RADIO SHOW [WATCH VIDEO]





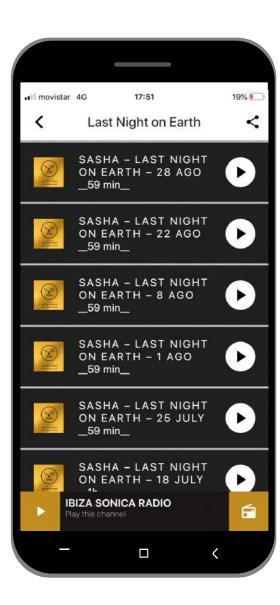
BLUE MARLIN RADIO SHOW

[WATCH VIDEO]



SASHA RADIO SHOW

[WATCH VIDEO]



LIVE RADIO SHOW
AT SONICA STUDIOS

SONICA APP



SONICA BROADCAST SOLUTIONS



A) BROADCAST LIVE OR DEFERRED

3 hours of audio and video broadcast, including the presenter, from the DJ booth at the stage or radio set-up at the event.





B) RADIO MAGAZINE

3 hours of audio and video broadcast of a hangout meeting between the DJs of the event and a presenter from Ibiza Sonica Radio...





C) LIVE BROADCAST + RADIO MAGAZINE

4 hours of a combination of live broadcast and Radio magazine.

Listen to the intro

Watch a mix of Radio Magazine



SONICA BROADCAST OPTION A) LIVE OR DEFERRED

Aimed at festivals, promoters, concerts, clubs, brands ...

LIVE BROADCAST: In real time. With descriptive presentations and ambient microphones to capture the atmosphere.

Audio broadcast with video streaming options through Facebook, the Ibiza Sonica website and YouTube.

DEFERRED BROADCAST: Like a live show but broadcast after the event.

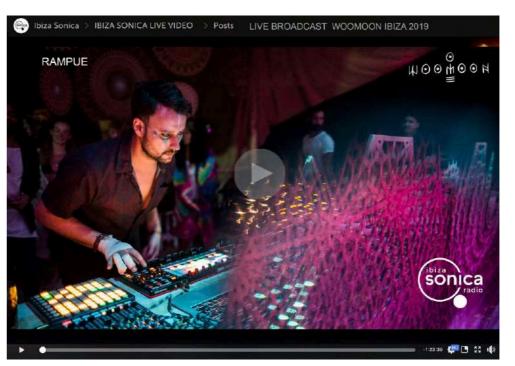
Sometimes the time of the event makes it unsuitable to broadcast live, or sometimes the client prefers the show to be broadcast at another time.

[WATCH VIDEO]

[WATCH VIDEO]









[WATCH VIDEO]

[LISTEN TO]

SONICA BROADCAST OPTION B) RADIO MAGAZINE

This format is considered by some of our clients as one more attraction for their festival or events. The presenter and the DJ's hangout and **play music from a sofa** or share a more relaxed space at the event. Even the public are welcome!

Spontaneity and improvisation are the common thread, things happen in real time, we talk about the festival, the music and whatever's happening. Unrepeatable moments captured on radio and on camera.

With both audio and video broadcasts, it has proven to be a very attractive format for enjoying the event itself or from anywhere in the world through our platforms and networks. We transform the press area or your backstage into a quality content for broadcast.

[WATCH VIDEO]

[WATCH VIDEO]



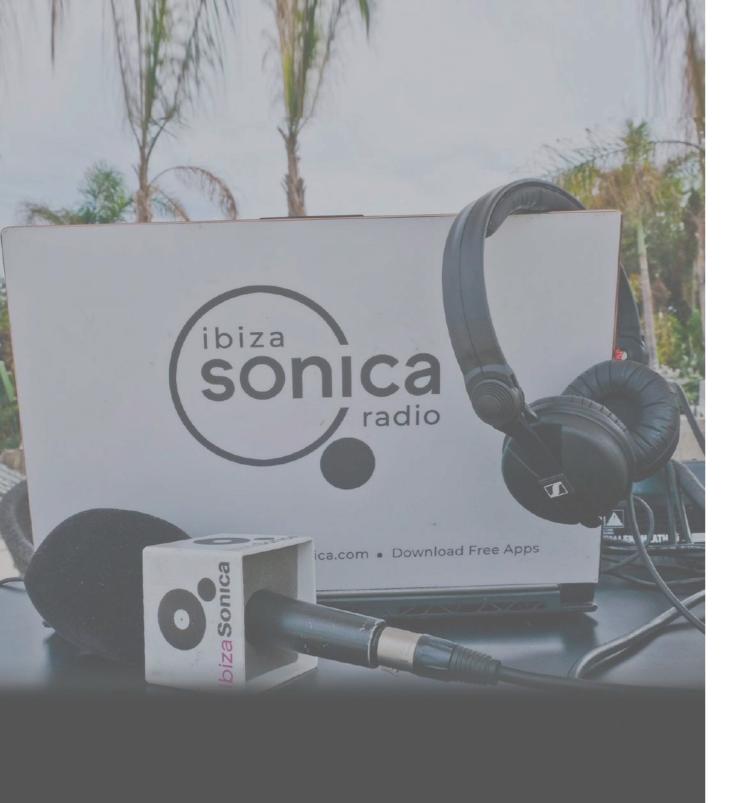






[WATCH VIDEO]

[WATCH VIDEO]



SONICA BROADCAST OPTION C) MAGAZINE + BROADCAST

A totally complete event experience!

Why choose only one if you can have everything?

With just one click, we can broadcast the DJ sets in just audio or audio and video for more personal moments in a completely relaxed environment.

This combination is ideal for multi-day or multi-stage festivals. Large events where several important programs are happening simultaneously. The Magazine + Broadcast combination is an ideal pairing - bringing to your event the best possible coverage throughout.

* For further information on any of the three options request the live broadcast dossier

COMMUNICATION CAMPAIGN SONICA BROADCAST

PRE-CAMPAIGN BUILD UP

We promote your event before the date to encourage interest and attendance



FOLLOW ON

We re-live the event through DJ sets recorded during the event



CAMPAIGN DURING THE EVENT

We transmit the sensations and experience, connecting with the listeners so that they can relate to the content - thereby strengthening your brand

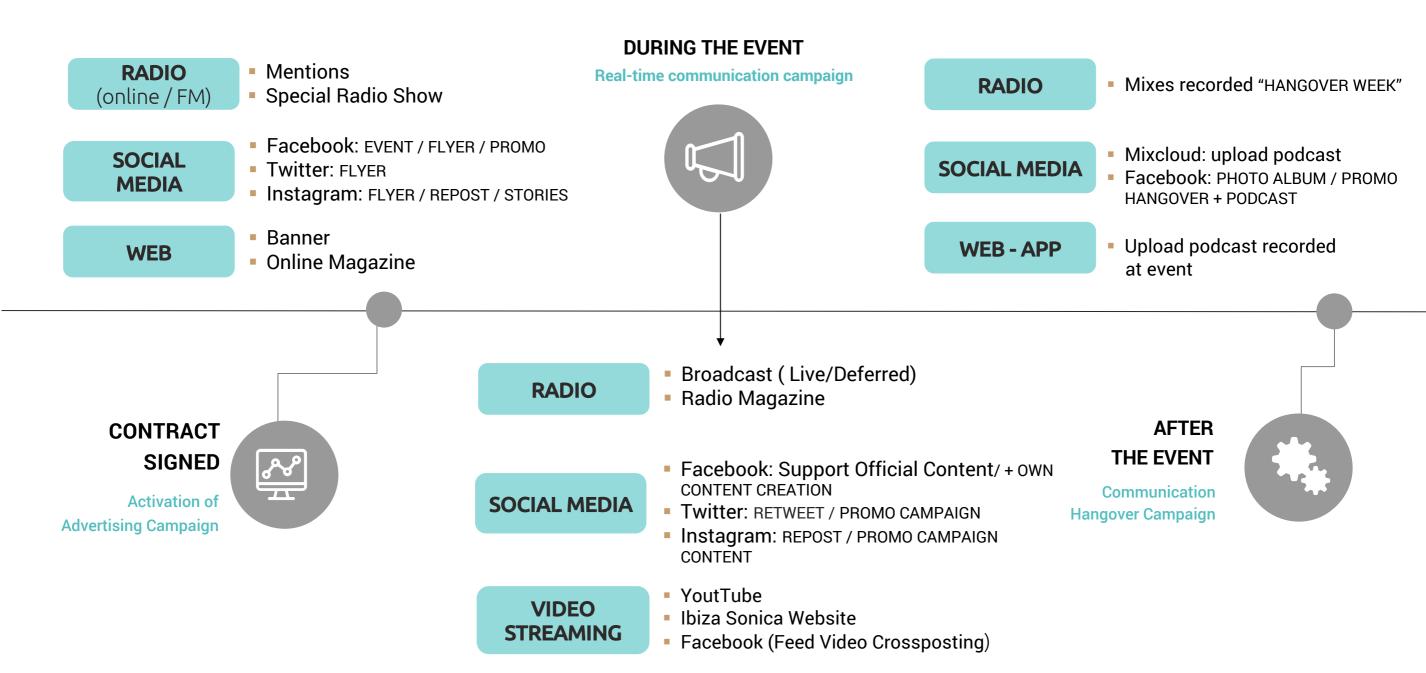




EXTRA OPTIONS

We support the promotion with online advertising

EVENT MEDIA EXPOSURE





RADIO AUDIO/VIDEO PRODUCTS 03

VIDEO STREAMING

2 video streaming options

A) Creation and retransmission of video on ibizasonica.com, Sonica's YouTube and Sonica's Facebook page.

Option of crossposting from Ibiza Sonica's to customer's fan page (Optional collaborators)

B) Inclusion of the client's own video feed on Ibiza Sonica platforms (Facebook live crossposting format)



[WATCH VIDEO]

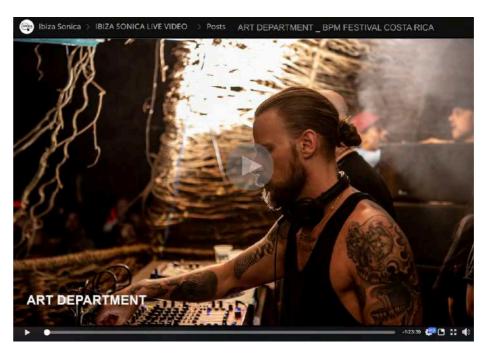




Live Video By YouTube [WATCH VIDEO]

[WATCH VIDEO]





Facebook Video Client Crosspost feed [WATCH VIDEO]



MENTIONS AND JINGLES

Ibiza Sonica's pioneering approach to their advertising format is characterised by the naturalness of communication. This is what we call mentions.

The presenter, during the radio program, tells the information in a spontaneous manner without the feeling of doing overt advertising and so coveying the information in an attractive way for the listener / viewer. Unlike traditional advertisements, our adverts are scheduled to be announced without interrupting the music. This way we eliminate the frustration that listeners / viewers often feel when adverts interrupt the music.

Adverts are delivered in English / Spanish depending on the radio program and the announcer.

Jingles are best described as audio pieces edited with music, effects and voice-overs created to suit the client's needs. They are used to separate segments and radio shows within the Sonica broadcast. Our Jingles are creative audio creations that serve to reinforce the message that our clients want to communicate.

The frequency of mentions and jingles is adaptable to the promotional needs of our clients and in the most impactful way e.g. this could be an agreed number of mentions or jingles all in one day or staggered over a longer period of time.





- ► <u>Listen to BPM FESTIVAL jingle</u>
- ► <u>Listen to BLESS HOTEL jingle</u>
- ► <u>Listen to BLUE MARLIN IBIZA jingle</u>
- ► Listen to SONICA CLUB RADIO CHANNEL jingle
- ► <u>Listen to W HOTEL jingle</u>
- ► <u>Listen to WOOMOON IBIZA jingle</u>

- Listen to ANTS (Spanish) mention
- ► Listen to ANTS (English) mention
- ♠ Listen to ANIMO LIVE BROADCAST 1 mention
- ► Listen to ANIMO LIVE BROADCAST 2 mention
- ► Listen to BLESS HOTEL IBIZA mention
- **○** Listen to CARL COX AT MIRAGE mention
- ► <u>Listen to WMC MIAMI mention</u>
- ► Listen to WMC MIAMI (Spanish) mention



PODCAST DELIVERY

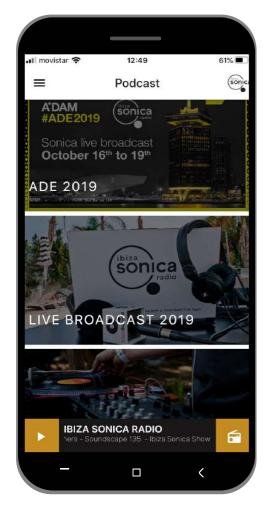
We always keep the content alive and current through our Podcasts. We know that on-demand music is as important today as the live experience.

Aimed at DJs, promoters and record labels

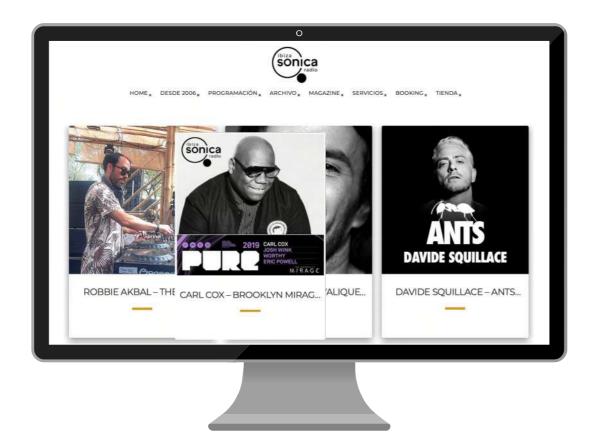
Content on demand:

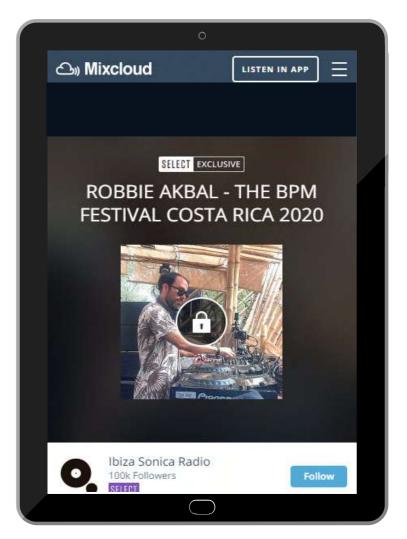
- Podcast Pack: 4 episodes per month
- Upload every podcast to Ibizasonica.com, Sonica's App and Sonica's Mixcloud
- Included is the promotion of the Podcasts on Ibiza Sonica's Facebook from web / app

EXAMPLES PODCAST DELIVERY



[LISTEN TO] SONICA'S WEB PODCAST





APP SONICA PODCAST

[LISTEN TO] MIXCLOUD'S PODCAST



SPONSORSHIP OF MUSIC SLOTS OR PROGRAMS

Our radio show and slot sponsorship format offers our clients a place to associate their brand with a particular musical style and its loyal audience.

We have presenters who are considered the gold standard on the Island of Ibiza as well authoritative voices with years of experience in the dance music and club industry. They are the voice of the message of the brands and products that sponsor our slots and shows.

Our radio programs have different musical styles to suit your brand.

Advantages:

- 1. Create a brand image through a musical identity.
- 2. Segmentation of faithful audience.
- 3. Space to include the brand message in a mentions format.

PROMOTION CAMPAIGN

SPONSORING SLOT RADIO SHOW

DURING THE PROGRAM

Intro and Outro of the sponsored program

Mentions of the brand during the sponsored program

Jingles of the brand during the program

Post on the Ibiza Sonica's social networks announcing the sponsored program and / or Facebook Live

Customisable artwork

PROMOTION RADIO

5 weekly mentions made by various presenters. This is done outside of the sponsored slot with the view to strengthen communication



₩



EXTRA PROMOTION

Banner 429 x 260

News in the Ibiza Sonica
Online Magazine with a link to
the client's website

IBIZA SONICA SHOWCASE

We are the content. The musical selectors and familiar faces of Ibiza Sonica Radio in your club, bar, restaurant, hotel or space.

- Adaptable to the size and style of the space.
- Sessions with 2 or 3 of Ibiza Sonica's resident
 DJs to choose from.
- Including live radio and promotional campaign via radio and social networks.
- With the possibility of hiring international artists as headliners.

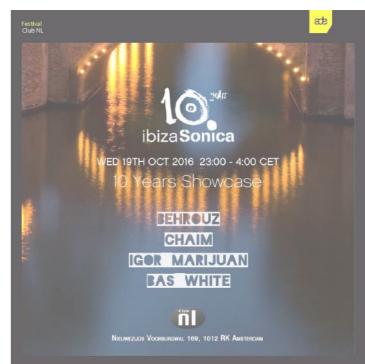














SONICA EVENTS

Located on one of the busiest streets of Ibiza, are the recently opened Ibiza Sonica and Metrica studios.

A multispace located at the entrance of the Garbi Hotel, making it the perfect place to promote your brand off-line, with online support.

PROMOTION EVENTS AND PRE-PARTIES:

Product promotion events or pre-parties with DJ's, animation, ticket sales, merchandise distribution and guestlists.

The ideal touch point between the brand and the target audience.











MUSIC CHANNELS

We offer corporate musical identity solutions.

Ibiza Sonica as a multiplatform has a variety of music channels of various styles. A music channel is a digital point of music broadcast that can be tuned through various online listening platforms including radios, applications and web pages.

We provide conceptual advice, design, complete management of corporate music channels, customised for brands, restaurants, hotels, clubs, music festivals, communities, chain stores or websites.

In three different formats:

- Creation of a new radio channel. From zero to perfect for clients that generate musical content.
- Re-branding of one of Ibiza Sonica's channels with an already accumulated audience. There are several channels to choose from. As it suits your brand.
 We have success stories.
- Sponsoring an existing channel. With various formats through mentions, design of the channel or sections within the channel.
- * FOR FURTHER INFORMATION REQUEST THE SONICA CHANNELS DOSSIER

Creation of a new music channel

Rebranding music channel

Sponsoring radio channel

[LISTEN TO] BLUE MARLIN IBIZA RADIO



PIONEER DJ RADIO FROM 2011 to 2020



[LISTEN TO] RADIO VENAO RADIO



[LISTEN TO] BLESS YOUR SOUND





[LISTEN TO] SONICALM CHANNEL



[LISTEN TO] SONICA FUTURA CHANNEL



[LISTEN TO] WHERE IS THE AFTER PARTY



[LISTEN TO] SONICA CLUB CHANNEL





SONICA PLUS

Aimed at brands, promoters and electronic music clubs (outside of Ibiza and Formentera)

"We can create the perfect event adapted to the musical style of your club"

Sonica plus is the union of partnerships between brands, promoters and clubs with Ibiza Sonica Radio. A project with common values shaped by experience and the extensive knowledge of the criteria in bringing together brands and event spaces.

Together creating a complete entertainment experience and integrated management of media diffusion for all parties involved.

^{*} FOR FURTHER INFORMATION REQUEST THE SONICA PLUS DOSSIER



BANNERS + ONLINE MAGAZINE

Through bespoke advertising solutions Ibiza Sonica can help clubs, labels and promoters reach the largest global audience of electronic music enthusiasts, party-goers and taste- makers.

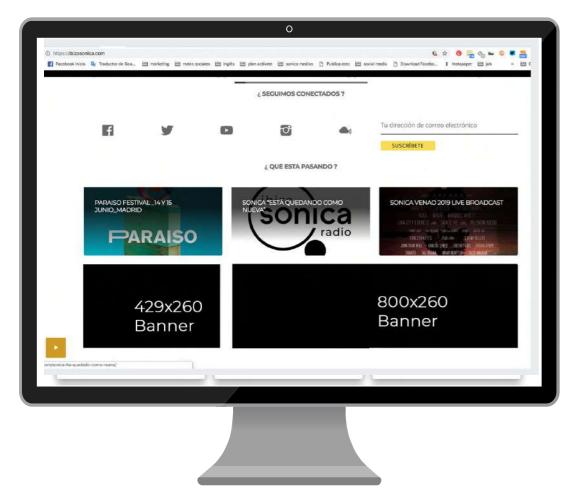
Ibiza Sonica has developed an ad-solution that allows you to target your advertisements exclusively to these users, offering high-visibility to an influential audience.

With over 80.000 monthly session on Ibiza Sonica's web site we have created bespoke targeting solutions to allow you to reach our audience.

EXAMPLES BANNERS + NEWS MAGAZINE ON LINE

- A) 429 X 260
- B) 800 X 260.

UTM links and statistics. Direct link to ticket sales

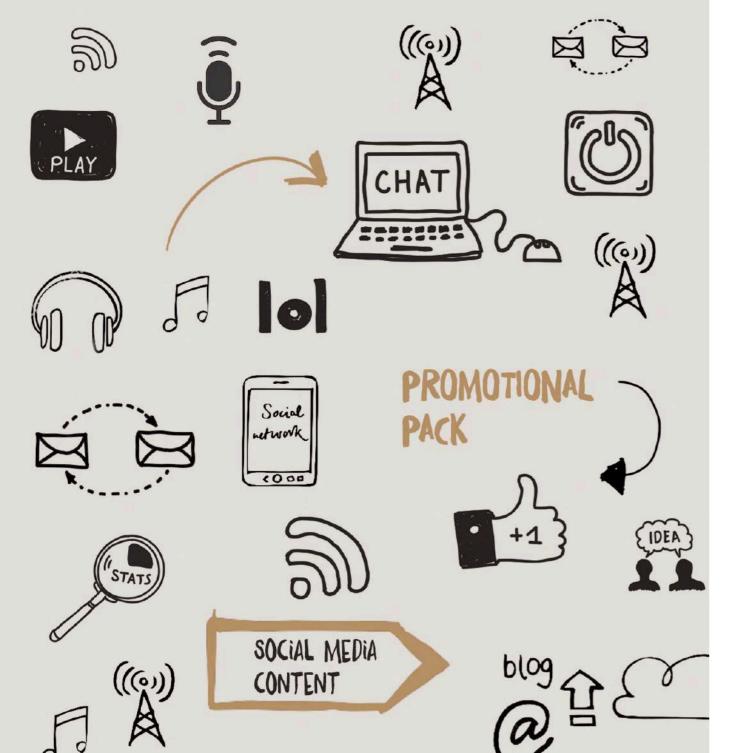






Sonica On Line Magazine
[LINK]

<u>App Mobile –</u> <u>On Line Magazine</u>



PROMOTION PACK

EVENT PROMO PACK

A specially tailored pack aimed at promoting events and selling tickets without having to purchase Sonica broadcast products.

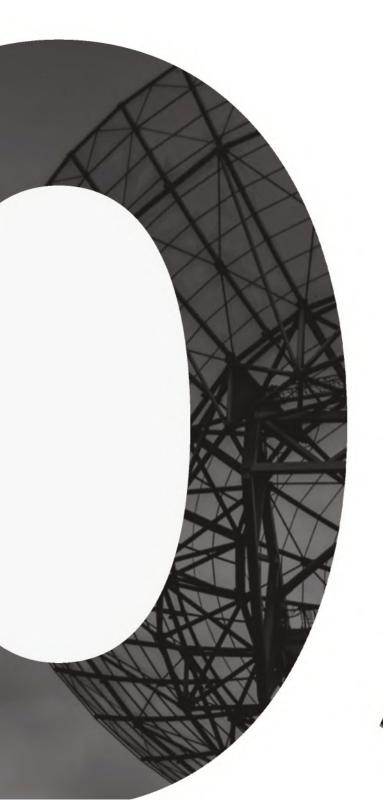
The pack includes:

SPECIAL RADIO PROGRAM (1H): Broadcast of 1 radio show produced by Ibiza Sonica, especially to promote the event with content from the participating artists.

MENTIONS + JINGEL: Promotion of the event by live announcement, presented as information of interest.

Bespoken Jingles during the Ibiza Sonica programming

BANNER + MAGAZINE ONLINE: UTM banner link to ticket sales or web + event article





COSTS

Each product is adapted to the needs of the clients, so the price is calculated individually. we will give you the suitable product at the best price "

	PRODUCT	SPECIFICATIONS	RATE
RADIO & AUDIO STREAMING	LIVE RADIO SHOW (1h)	Without Ibiza Sonica presenter	400 €
		With Ibiza Sonica presenter	475 €
	PRE-RECORDED RADIO SHOW (1h)	Without production	300 €
		With production	400 €
	PODCAST	Broadcasting and promo	200 €
	SONICA BROADCAST	Live Broadcast / Deferred (3h)	
		Radio Magazine (3h)	1.900 €
		Broadcast + Magazine (4h)	
	JINGLES	Associated with purchase of other products	20 €
	SHOUT OUTS		35 €
	SPONSORSHIP OF MUSIC OR RADIO SLOT	Consult the Sponsorship dossier	From 2.050 €/month
RADIO & VIDEO STREAMING	VIDEO STREAMING	Associated to a hiring of Sonica Broadcast products	300 €
		Not associated to a hiring of Sonica Broadcast products (1h)	400 €
	The state of the s		

200.71

	PRODUCT	SPECIFICATIONS	RATE
MUSIC PRODUCTS	IBIZA SONICA SHOWCASE	Consult the Ibiza Sonica Showcase dossier	From 3.200 €
	SONICA STUDIOS EVENTS	Events promotion or Pre-Parties	900 € /2 hours
	SONICA PLUS	Consult the Sonica Plus dossier	Under quote
	MUSIC CHANNELS	Creation of a new one	From 8.410 € set up + 5.210 €/month
		Re-branding	From 25.000 € + 1.900 € /month
		Sponsoring	Budget request
DIGITAL PRODUCTS	BANNER	429*260	400 €/mes
		800*260	600 €/mes
	NEWS ONLINE MAGAZINE	With Social Media Promotion	50 €
PACK	SPECIAL EVENT PROMO PACK	Without Sonica Broadcast products hiring	1.120 €



OVERVIEW

"We care about the number of connections but above all, being a radio connected to our listeners"

Ibiza Sonica Radio is an independent radio station founded in 2006 as an alternative to commercial radio.

Its mission and vision is to bring a part of the incredible musical landscape of Ibiza to the world and viceversa.

In 2012 Sonica received the "Best International Radio" award at the International Radio Festival.

A careful musical program and live broadcasts around the world from the main festivals and clubs with the most representative DJs of the electronic scene have placed it as one of the main electronic music radio stations that, without abandoning its essence operates on an international level, contributing not only as a radio but also as a content portal with a reach of more than 40 million across all our online platforms

SINCE 2006

"Being an independent radio station, with a reach of more than 40 MILLION across all our online

platforms

STATS 2019/20

SESSIONS (AUDIO)

82.519

WEB SITE

Tunein

Shoutcast

Apple iTunes Internet Radio

Microsoft Internet Radio

Deezer

Steema

Audials

Radio Garden

Radio Volna

Online Radio Box

Streamfinder

Radio.net,

vTuner

Onlineradiosearch.com

E misora.org.es

Live Online Radio

Online Radio Streaming

Radio.com

Radio-directory.me

Radio Forest

Phonostar

DAR.fm

Onrad.io

Blindradio

Streamingthenet

DeliCast

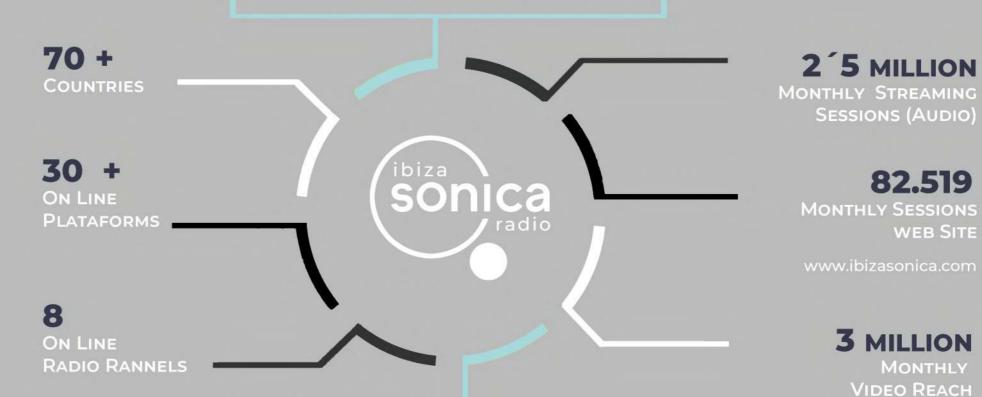
Screamer Radio

Radioguide

nRadio

Logfm

and many others



18 + MILLION

ANNUAL CONNECTIONS (AUDIO)

3 MILLION MONTHLY

VIDEO REACH



27,899 MONTHLY VIEWS



92.689



343.159



90.300



49.800



AUDIENCE

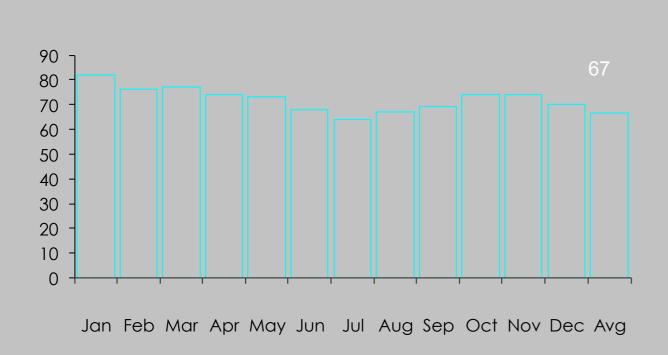
"There is a word
that defines
Sonica's audience.

It's loyal"

AUDIENCE

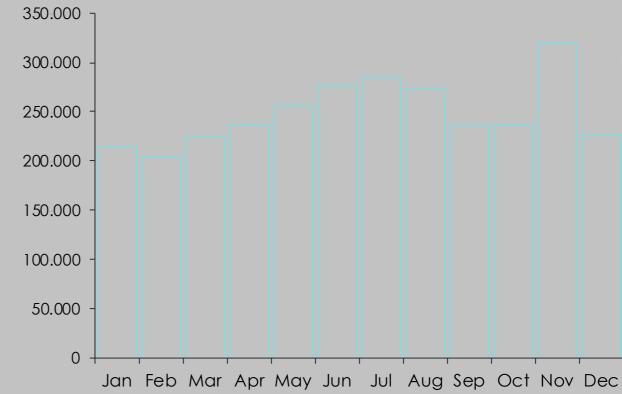
AVERAGE LISTENING TIME

67 MINUTES/ LISTENER



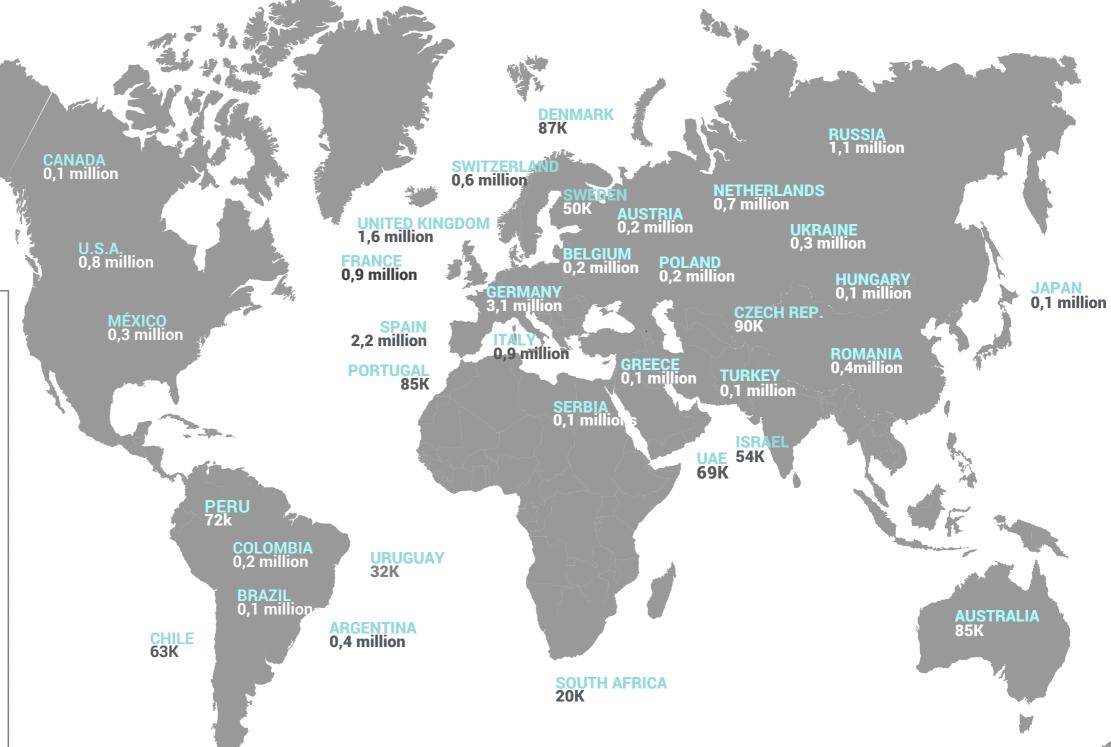
UNIQUE USERS

2,7 + MILION / YEAR



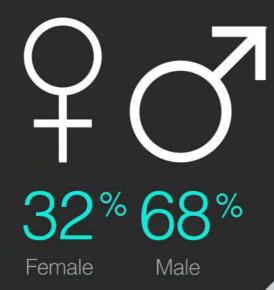
IBIZA SONICA WORLDWILDE





Audience Profiling





Audience Split

Influencers



Creative thinkers



Community-driven



Tech-savvy



Well-travelled



Engaged, influential, and well-connected





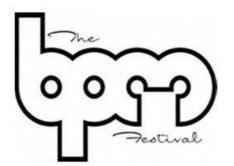


BRANDS

"Who do we work with? and...

They are repeat clients"

















Pioneer Dj



























WHY SONICA?

"Because our audience are your potential clients"

- 1. Because our audience are your potential clients. This is why we're talking to you.
- 2. We provide total exposure of your brand, event, product, idea or adventure through our network of online and offline media platforms, reaching 7+ million connections per month.
- 3. Our publicity platform is organic, not invasive: we transmit sensations.
- 4. We operate as a portal, sharing each client's content in the most suitable format and medium.
- 5. We can transform your idea, project, event or product into great content.
- 6. We can position your brand in the mind of the consumer, the right consumer for you.
- 7. Creative communication. Our differential value is more quality than quantity.
- 8. In an ever changing and evolving market, we are always adapting to new trends in audio-visual products and their users.
- 9. Our 13 years of experience has earnt us the trust of our audience as taste-makers and opinion-formers, being a source of inspiration for them

